

PXT

Report designed for

**Paul Prospect**

# ProfileXT<sup>®</sup> Comparison Summary

Performance Model: Producer

Performance Model Date: 2/23/11

Assessment Taken: 2/23/11 Printed: 3/1/11

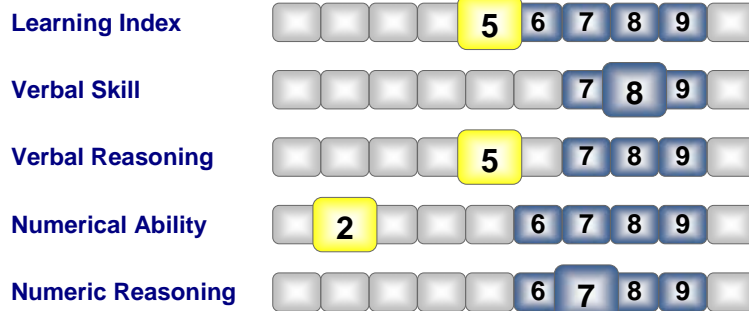
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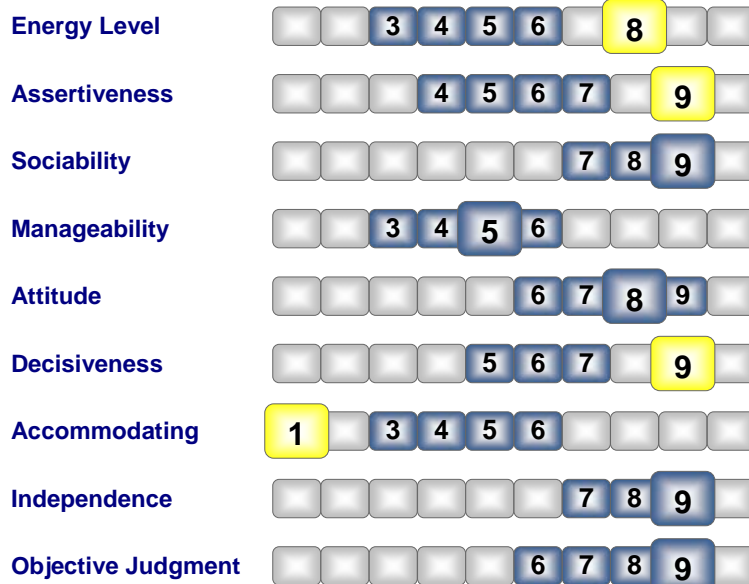
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## Summary Graph

Overall Job Match - 71%



Thinking Style  
62% Match



Behavioral Traits  
72% Match

Distortion for this assessment is within the acceptable range.


### Top Interests for Paul Prospect

-  Enterprising
-  People Service
-  Creative

### Top Interests for this Performance Model

-  Enterprising
-  People Service
-  Financial/Administrative

Interests 88% Match

 = Match

## Brief Profile of the Total Person

### Thinking Style

#### Learning Index

An index of expected learning, reasoning, and problem solving potential.



- His overall learning index is average and suggests a good potential for quickly learning new information.

#### Verbal Skill

A measure of verbal skill through vocabulary.



- Mr. Prospect shows strong potential for developing his existing verbal skills more fully.

#### Verbal Reasoning

Using words as a basis in reasoning and problem solving.



- He demonstrates adequate and, in some areas, good verbal reasoning ability; certain areas and complexities will need training.

#### Numerical Ability

A measure of numeric calculation ability.



- Mr. Prospect demonstrates a lack of fundamental mathematical skills.

### Numeric Reasoning

Using numbers as a basis in reasoning and problem solving.



- Paul grasps numerical concepts readily.

### Behavioral Traits

#### Energy Level

Tendency to display endurance and capacity for a fast pace.



- Mr. Prospect has a very high energy level and probably would not enjoy sedentary work.

#### Assertiveness

Tendency to take charge of people and situations.  
Leads more than follows.



- Mr. Prospect can make decisions, enforce company policies and act with authority. He should be capable of making unpopular decisions when necessary.

#### Sociability

Tendency to be outgoing, people-oriented, and participate with others.



- Mr. Prospect is quick to initiate relationships and fits in with all types of people.

### Manageability

Tendency to follow policies, accept external controls and supervision, and work within the rules.



- Mr. Prospect relates to authority in a respectful and cooperative manner in most routine situations. He may occasionally express a need for more personal freedom.

### Attitude

Tendency to have a positive attitude regarding people and outcomes.



- He has a highly positive attitude regarding the intentions of others.

### Decisiveness

Uses available information to make decisions quickly.



- He is typically confident of his decisions; Paul does not spend too much time analyzing a problem.

### Accommodating

Tendency to be friendly, cooperative, agreeable. To be a team person.



- Paul is more likely to deal directly with unpleasantness rather than attempt to deflect it.

### Independence

Tendency to be self-reliant, self-directed, to take independent action, and make own decisions.



- Paul is an independent worker who prefers minimal guidance and coaching.

## Objective Judgment

The ability to think clearly and be objective in decision-making.



- His judgment and decisions usually indicate consistent and thoughtful consideration of the information available.

## Interests

Mr. Prospect scored highest in the Creative, Enterprising and People Service themes on the inventory. He is attracted to positions in which he can use his creative side in a business environment that allows for a high degree of contact with people. He appears to be drawn toward opportunities to solve problems in an innovative way. The chance to serve the needs of customers and the public in general also relates to this interest pattern.